



Attention to retail

TNT Fashion Group

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**Fashion retailing isn't rocket science.
It's more complex than that.**

It's about capturing moods, spotting gaps, seizing moments, knowing customers, controlling costs and predicting the future.

Then there's the bit that should be easier:

Ensuring the product is in front of the customer, in pristine condition at the perfect moment.

That's the part of the retail process where TNT Fashion Group fits in.

We understand the fashion industry and what defines success.

We go beyond transportation, and everything we do works towards a single endpoint – increasing your sales.

Can we help you?

Everything fits



CONSULTANCY

Business start-up, and want everything perfect from the get-go?

Or feel that more cost could still be squeezed out of your current processes?

Our consultants can recommend the options open to you.

- Planning
- Financial and operational modelling
- Start-up



WAREHOUSE & TRANSPORT

Utilising new-fashioned methodology and technology – with some smart IT behind it all.

- Dedicated solutions
- Shared resources
- Asset utilisation – for example in-night delivery
- Inventory management
- Order management
- X-dock
- Consolidation at source or locally
- E-commerce fulfilment, delivery and returns processing



RETAIL READY

Right goods, right place, right condition, right time – it's not easy to get it right. Store-friendliness is our strength, difference and promise.

Pre-retailing

- Ticketing
- Pricing
- Quality control
- Presentation

Delivery planning

- Time & quantity
- By department
- Mens, womens, childrenswear

Delivery process

- Validations
- Ready for shelf
- Merchandising
- Inventory checking

Point of Purchase

- Consumables
- Cleaning & maintenance
- Non-merchandise

Reverse logistics

- Collection
- Waste management



ONLINE SALES SUPPORT

Back-office and fulfilment services to support your online sales. Includes B2C delivery through the most cost-effective channels.

- Web design, maintenance and development
- Search engine optimisation and content management
- Payment processing
- Multi-lingual customer service
- Web analytics
- E-marketing



END-TO-END CONTROL

Seamless co-ordination across your suppliers, shippers, handling agents, customs clearance, warehousing, distribution channels and retail networks.

- Sample control
- Vendor relations
- Scheduling
- Transport optimisation
- Consolidation
- Transport co-ordination – air, sea, road
- Purchase order processing
- Customs management
- Visibility



TRANSFERABLE & SCALABLE

Our global resources mean solutions can be replicated and networked in all markets where you have a retail presence.

Similarly, solutions can be easily adapted for other retail sectors including accessories and cosmetics.

- Solutions in global markets
- Solutions across all retail sectors
- Scalability

Here's everything we can do for you.

You can trust us with a single element such as shared user scheduled delivery, or end-to-end total supply chain management.

We can combine various elements in a service package to suit you, or develop a customised solution built around your specific needs.

Whatever's required, you benefit from 'the power of one' – one point of contact, one seamless operation, one IT platform, one consistent service standard.

- Innovative and creative solutions supported by a flexible approach
- Global reach – wherever you buy from, wherever you send to
- Robust IT systems designed for control and predictability



Helping you do what you do best



In store, nothing should delay, disrupt or distract from the sales effort.

Not a missing button. Nor a tiny white mark on that little black dress. Nor the need to shift boxes to where they should be, because the delivery driver wouldn't.

Are there too many diversions at store level in your retail process? Are your retail assistants stuck in the stockroom instead of engaging with customers?

Within our end-to-end capability, there are seamless ways we integrate into your process and take the weight off your store team.

- **Comprehensive pre-retailing**

Ticketing, pricing, security tagging, quality checking, pressing, packaging and absolutely any other 'ing' required. Which means your people can concentrate solely on selling.

- **Store-friendly delivery**

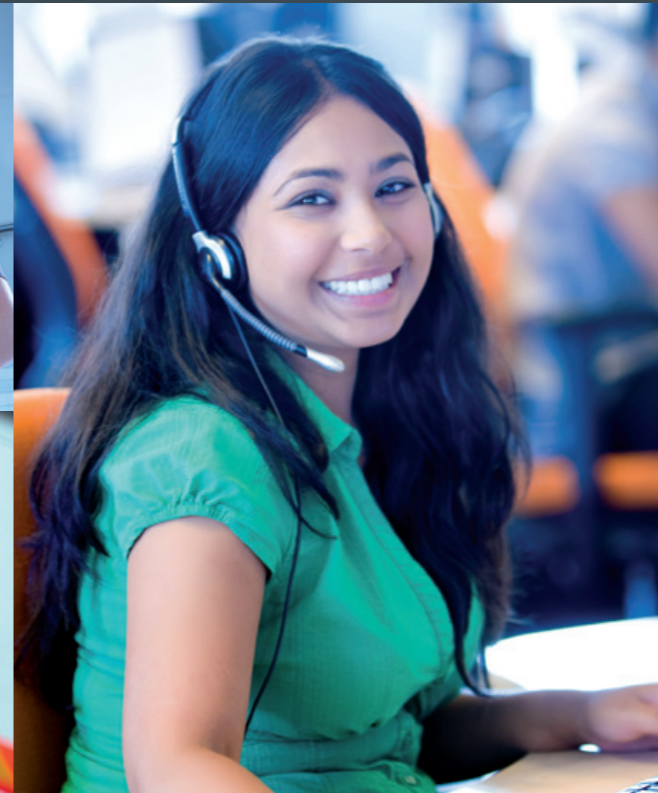
Timed to suit you (in-night, with us holding keys if preferred). Not just to the store, but to the floor and section. On floor-ready rails, in boxes or totes which we can unpack and take away. What works best for you, works for us.

- **Online shop**

End-to-end service from website development to fulfilment and returns



Sure we can.
And yes we do.



Sure we can – the three little words under our logo.

Not a boast, just a reflection of the positive approach you can expect from us.

Sure we can bring your manufactured garments in from the point of production, taking care of everything including customs management.

Sure we can deliver Point of Purchase material to your retail network, alongside garments.

Sure we can help reduce costs with shared distribution and clever transport optimisation.

Sure we can efficiently fulfil your online orders, including returns management.

Sure we can handle impromptu, ad hoc inter-store transfers when lines are selling out in Bath but slow in Bangor.

Sure we can share your IT platform, giving you complete visibility and need-to-know management reporting.

And yes, we are already doing all this and more for existing clients.

In part, it's because we have the extensive resources required to do it.

But most of all, it's because of our people.

Drivers, account managers, warehouse staff, customer service teams, IT support, strategists, transport managers, consultants – all of us in the Fashion Group family and all of us ready to go the extra mile on your behalf.

Our positive attitude is supported by a further key asset – we 'get' retail.

And you get great service.

Attention to retail

A summary of what you can expect

- *Dedicated service from retail sector specialists*
- *100% focus on helping you increase sales*
- *The 'power of one' – a single partner taking full responsibility and accountability*
- *Straight talking and a warm smile*



Small world



Ours, like yours, is a global industry.

We believe it is our corporate responsibility to go about our business with as little impact on the environment as possible.

Similarly, we also believe we have a duty to support the communities amongst which we live and work.

These two strands underpin the far-reaching activity that demonstrates our commitment to responsible global citizenship.

• Planet Me

Our target is to become the world's first carbon neutral transport company and Planet Me is our global carbon reduction programme that encourages all of us at TNT to consider the

environmental impact of not just the way we work, but the way we live.

This commitment is reflected in our investment in the world's largest fleet of zero-emission electric vehicles and the extensive use of alternative fuels.

• UN World Food Programme

Our long-term partnership with the WFP extends beyond fundraising. As well as helping to feed and educate thousands of malnourished children in developing nations, we also lend our experience and expertise – helping to get food and water to wherever in the world it is needed most.



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