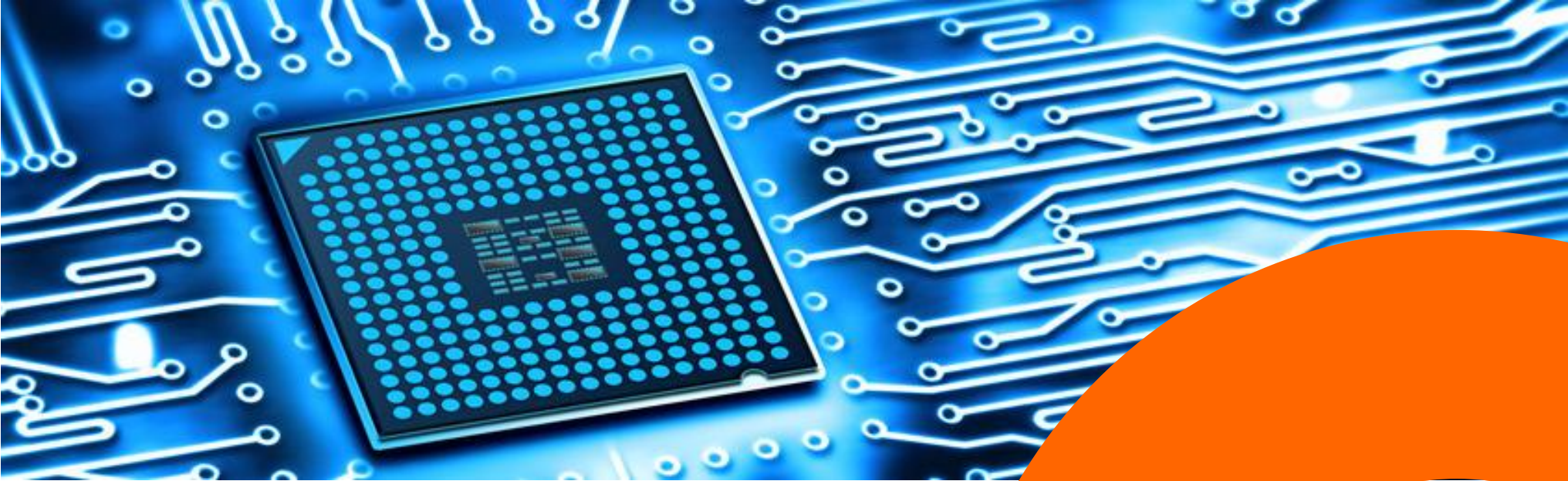


A PROVEN TRACK  
RECORD OF  
**EXCELLENT SERVICE**



# TNT SHOWCASE

HI-TECH MANUFACTURER

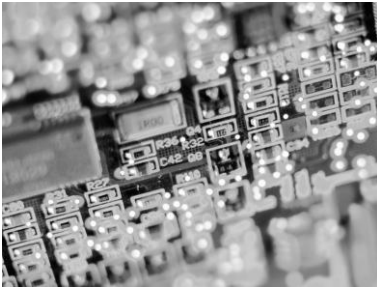
*A leading global electronics manufacturing services provider*



**THE PEOPLE NETWORK**

# EFFICIENT INBOUND LOGISTICS IS CRUCIAL TO MEET PRODUCTION DEADLINES

## THE CHALLENGES



Wide variety of production components with different shipping profiles



Tight production deadlines and frequent changes in end product specifications due to great diversity of customers



The end customers put high pressure on production costs, but require high service level

## TNT'S UNRIVALLED SERVICE POWERS PRODUCTION



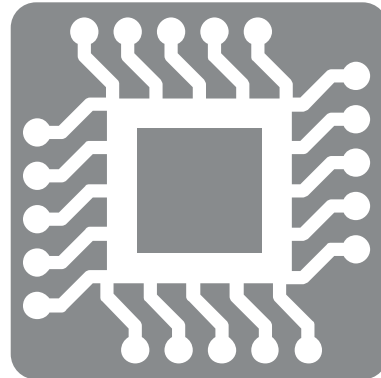
Next day or day definite delivery of production components across Europe

# TNT DELIVERS SIGNIFICANT BENEFITS TO OUR CUSTOMER

**REDUCED INVENTORY LEVELS**  
by shortening the lead-time by  
**1 DAYS on average**

**PROACTIVE  
MONITORING**  
and deviation planning

**ONE POINT OF CONTACT**  
for all scheduled and  
emergency shipments



**COST SAVING** by reducing the  
risk of line stops saving the  
company **€ 40,000 PER HOUR**

**IN-TRANSIT  
VISIBILITY**  
for all parts

**COST  
TRANSPARENCY**  
Improved

# WITH A COMPLETE SHIPMENT SOLUTION

**1**

...

TNT collects same day the shipments booked before 13:00 from over 150 suppliers

**2**

...

Depending on the urgency and weight profile of the shipment, it is delivered via Air or Road network

**3**

...

Shipments delivered to the production sites before 11:30 through standard network delivery or bullet van for early morning deliveries

**4**

...

A dedicated customer service team monitors delivery and proactively activates a deviation plan, if necessary



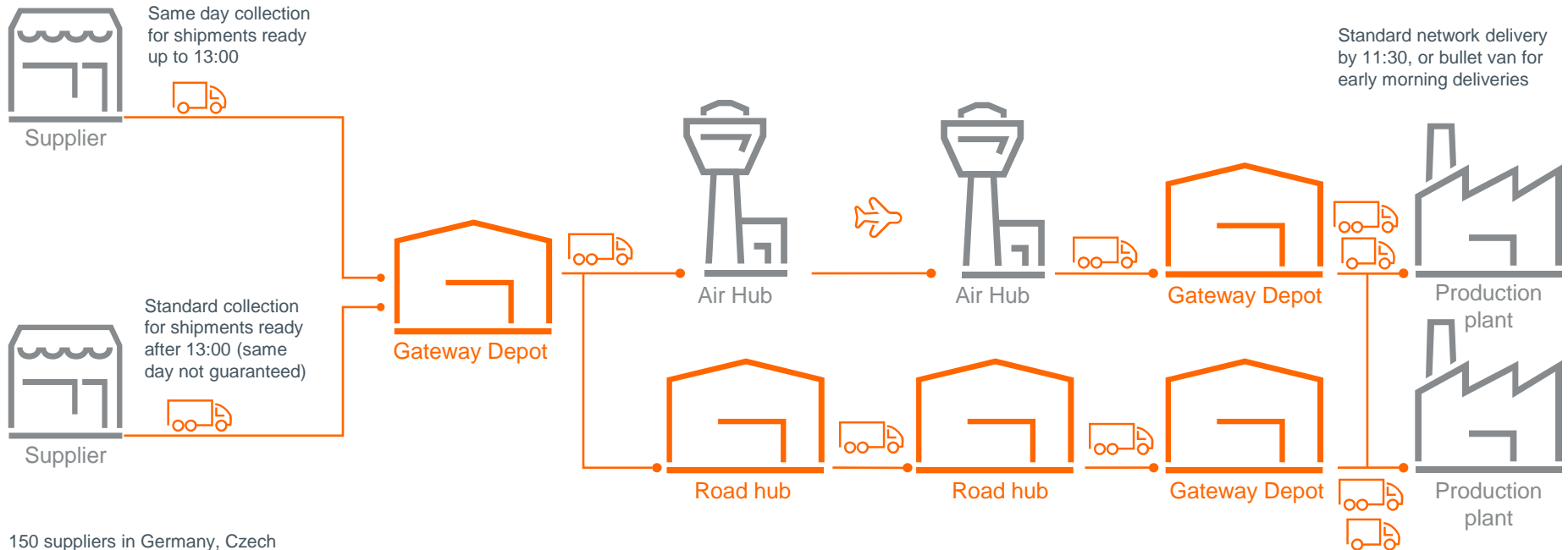
# POWERED BY OUR UNRIVALLED NETWORK AND DEDICATED CUSTOMER SUPPORT



- > Industry Specialist Desk offers **one single point** of contact with TNT
- > Industry Specialist Desk **proactively monitors** shipments from pickup to delivery, **activates service recovery**, if necessary, and **provides customer complete visibility** over shipping process
- > TNT **collects** shipments the **same day** from 150 suppliers with orders received just **before 13:00**
- > TNT delivers shipments to the production site **before 11:30**, but also offers **early morning deliveries**, if required
- > TNT is able to proactively offer **in-transit service upgrades**, if more urgency is required



# TNT COLLECTS PRODUCTION MATERIAL FROM MORE THAN 150 SUPPLIERS AND DELIVERS TO THE PLANTS LOCATED IN 7 EUROPEAN COUNTRIES



150 suppliers in Germany, Czech Republic, France, Great Britain, Italy, Austria, Sweden, Finland, Spain, Ireland, Hungary, Netherlands and Switzerland



**THE PEOPLE NETWORK**

**THANK YOU**